

## Plantensive's Agile Deployment Methodology (ADM) & Toolkit™

Greater Stakeholder Satisfaction

Accelerated Time-to-Value

Expedited User Acceptance

Higher Quality Deployment

### Plantensive's Agile Deployment Methodology (ADM)

**Our methodology.** Successfully implementing the right supply chain processes and technologies requires the right balance of schedule, cost and capabilities. In response, we combined our knowledge of industry-specific supply chain planning best practices and processes with industry standards such as the Supply Chain Operational Research model (SCOR®), PMI and CMMI. The result? An Agile implementation approach that utilizes packaged toolsets and playbooks which have proven to reduce project costs and schedule, while delivering technology capabilities quicker.

### 20-Week Blue Yonder Demand & Fulfillment Implementations

We have been success delivering Blue Yonder Demand and Fulfillment implementations in as little as 20 weeks. While 20 weeks may not work for every client, our defined approach, facilitated by project playbooks and Plantensive's Toolkit reduces the project timeline and overall costs, and enhances user adoption. A 20-week implementation is achievable and made possible by a well-defined project scope and enabled by Plantensive personnel and our implementation methodology.

### Plantensive Toolkit™

**Accelerated time-to-value facilitated by tools and content enabled templates.** As part of our methodology, Plantensive provides clients with a Toolkit containing a full set of project deliverables, templates, and models. The Toolkit consists of complete deliverables to facilitate the organization through the design and system configuration decision making process. It is tailored for each client with respect to industry (e.g., retail, CPG, manufacturing), leading practices, and business process requirements. Our expectation is that our Toolkit will provide the content to deliver nearly 80% of our client's solution - with the remaining 20% confirmed during the course of our "Solution Confirmation" demonstrations with the project team.

#### Example components of our Toolkit include:

- Core Solution Data Templates
- Leading Practice Processes to SCOR\* level 4 (DITL)
- Design Solution Confirmation Templates
- Project WBS, Risk Management, Change Management, Budget Management Templates
- Specification, Training and Testing documentation Templates
- Cutover Plan Template

## Plantensive ADM & Toolkit™ Details

Each Sprint Goes Through All Stages of Our Methodology					
<ul style="list-style-type: none"> <li>Discovery &amp; Leading Practice Process Review</li> <li>Refine Process &amp; Data Requirements</li> <li>High-level Fit-Gap</li> </ul>	<ul style="list-style-type: none"> <li>Demonstrate Core Model/ Blueprint</li> <li>Support Resolution of Fit-Gaps</li> <li>Build and Test User Interface</li> </ul>	<ul style="list-style-type: none"> <li>Review Data Requirements</li> <li>Installation and Stand-up of Instances</li> <li>Set Initial Database Configurations</li> </ul>	<ul style="list-style-type: none"> <li>Tester Training</li> <li>Test Cycles for:                             <ul style="list-style-type: none"> <li>✓ Integration</li> <li>✓ Batch Runs</li> <li>✓ Break/Fix</li> </ul> </li> <li>Support User Acceptance Training (UAT)</li> </ul>	<ul style="list-style-type: none"> <li>User Training</li> <li>Train-the-Trainer</li> <li>Final Documentation</li> <li>System Tuning</li> <li>Production Migration</li> </ul>	<ul style="list-style-type: none"> <li>System Tuning</li> <li>Plantensive SOS™ Services</li> </ul>



### Demonstrating the Solution Earlier With Your Data

**Demonstrating our clients’ Blue Yonder solution during the ProtoPilot phase** – using their data. One of the keys to our approach is the upfront fit/gap confirmation of our client’s solutions, which enables us to identify core requirements and data needs. Fit/gap periods typically last 10 days after which Plantensive begins the process of configuring the client’s ProtoPilot. While the Plantensive Team builds the ProtoPilot, our client team then utilizes one of our templates to begin identifying and gathering the necessary data. We have found that it is crucial to the success of the project to demonstrate the client’s ProtoPilot solution utilizing their data to add perspective and substance to the demonstration.

### Client Success Story

**USA’s Largest Independent Aftermarket Distributor of Heavy-Duty Truck and Trailer Parts.** Traditional, waterfall implementations are notorious for failing to deliver the intended scope of work, taking too much time, delivering an array of critical and non-critical product features, all at a much higher price tag than presented at the project kickoff. Our client purchased a series of supply chain solutions from Blue Yonder (Demand, Fulfillment, Order Optimization) to replace and expand their homegrown order fulfillment system.

In partnership with Plantensive, leveraging our ADM & Toolkit™ approach, our client was able to go-live with the Blue Yonder Software solution 20 weeks from the start of implementation. We not only completed the project on time and under budget, but our client almost immediately began to experience true benefits. They are now processing 800 to 1000 optimized PO’s automatically where this was a very manual process before. Further, their internal distribution methodology has been automated and reduced the time to process internal transfers by 60%.

### Agile Implementation Support

Plantensive’s award winning implementation approach combines leading practices with innovative tools, content-enabled templates and project plans along with an Agile deployment methodology to deliver faster return on your software investment. Call us today to learn more about Plantensive’s Agile Deployment Methodology (ADM) & Toolkit™.

### About Plantensive

Plantensive is a supply chain, retail planning, and category management solutions provider to many of the world’s leading companies across the CPG, distribution, manufacturing, and retail industries. We provide end-to-end supply chain solutions and proven tools to accelerate value. We build, implement and optimize dynamic, reliable supply chain solutions aligned with your business strategy. Plantensive’s global supply chain services meet you wherever you are in your journey – from your suppliers to your customers.